

Senior Internal Sales Person

Location: Bilston, West Midlands, WV14 7EG

Hours: Full time, permanent, 8.45am - 5.30pm Monday - Friday

Salary: Strong salary, negotiable on experience and skills.

Are you looking for a new telephone sales role in a successful and growing business? Do you want to work for a Company that is the largest Stainless Steel Fastener Importer / Wholesaler in the UK? Are you an experienced internal telephone sales professional seeking a new challenge?

If the all three answers are yes, then you could be the ideal candidate our client is looking for.

Responsibilities:

- Based in the sales office you will become an integral part of a busy and growing business.
- Answering telephone enquiries, dealing with sales enquiries and quotations.
- You will represent the internal sales department within the branch and assist with the growth of the business working as a team to exceed sales targets.
- You will ensure that the needs of the customers are dealt with quickly and efficiently whilst providing a service that ensures that customers return on a regular basis.

The Company:

- A highly regarded, long established business within the Fastener (nuts and bolts) wholesale industry that rewards and values staff. The Company looks to employ staff for long term and provide opportunities for progression within the business.

Skills & Experience:

- Good communication skills.
- The ability to build relationships with different types of people.
- Have worked within an internal sales / telephone sales role previously
- Good telephone manner
- Friendly, articulate and customer focused
- Experience within a similar role in a distinctive trade business selling to trade customers would be a distinct advantage.
- Fastener wholesale experience not essential as full training will be provided.

If you have worked for a plumber's merchant, tool suppliers, builders' merchant or in an engineering activity and you are looking to join a progressive business with great opportunities for driven, self-motivated candidates with a solid work history, please send your CV and covering email to G.Davies@apexstainless.com